



## East Border Region INTERREG IIIA Programme





The INTERREG IIIA Programme is an EU Community Initiative designed to support cross border co-operation, social cohesion and economic development between regions of the EU. The Ireland/Northern Ireland Programme covers all of Northern Ireland and the six Border Counties of Ireland: Cavan, Donegal, Leitrim, Louth, Monaghan and Sligo. The Programme aims to address the economic and social disadvantage that can result from the existence of a border.

Throughout the lifetime of the INTERREG IIIA Programme (2000–2008) over €182 million has been invested in genuine cross border projects throughout the entire eligible area. This funding has been distributed through a number of different organisations such as Government departments working alongside locally developed Partnerships (Implementing Agents) on both sides of the border.

The East Border Region INTERREG IIIA Partnership was appointed as an Implementing Agent and as a result has funded 38 genuine cross border projects across the East Border Region to the value of approximately €25 million. We felt it was important to document a brief explanation of each of our funded projects, hence the creation of this publication.

### Contents

Welcome	2
Cllr Jackie Crowe, Chairman of EBR INTERREG IIIA Partnership	
Acknowledgements	3
Cllr John Hanna, <i>Chairman of East Border Region Ltd</i>	
Foreword	4
Mr Pat Colgan, Chief Executive, Special EU Programmes Body	
Acknowledgement to Members	6
Members of the East Border Region INTERREG IIIA Partnership	
Measures	
1.1 Business and Economic Development	7
1.2 The Knowledge Economy	35
1.3 Human Resource Development and Skilling	42
Contact us	48

### Welcome



Councillor Jackie Crowe Chairman 2008 East Border Region INTERREG IIIA Partnership

It has been both an honour and a privilege for me to serve as Chairman of the East Border Region INTERREG IIIA Partnership and I am delighted to be contributing to this publication which depicts the success of the cross border projects which our Partnership has funded.

Since its launch in 2003 the INTERREG IIIA Programme has played a significant role in the development of the East Border Region. Over the last 6 years our Partnership has awarded in excess of 25 million Euro to 38 genuine cross border projects throughout our region. This funding has been awarded to a wide range of organisations such as Community Groups, Private Enterprise, Chambers of Commerce, Enterprise Boards/Agencies, education providers and Local Authorities and has enabled them to provide services and facilities which have added value and addressed social and economic issues within the region.

Through the INTERREG IVA Programme we aim to build on the cross border linkages which we have established as a result of the INTERREG IIIA Programme and ensure cross border co-operation is at the forefront of all stakeholders in our Region.

Finally, I would like to take this opportunity to thank the people who constitute the East Border Region INTERREG IIIA Partnership both Elected Members and Social Partners alike. These men and women have worked tirelessly over the past six years to ensure wise decisions are made and genuine cross border projects receive funding. In addition I would like to thank the staff of the Special EU Programmes Body for their constant guidance and assistance throughout the course of the Programme.

Finally a heartfelt thank you to the European Union for recognising and valuing cross border co-operation and thus enabling these excellent projects to contribute to the cross border economic development of our beautiful East Border Region.

### Acknowledgements



Councillor John Hanna Chairman 2008–2009 East Border Region Ltd

As Chairman of the East Border Region I am delighted to be given the opportunity to comment on and congratulate the East Border Region INTERREG IIIA Partnership on its success over the past six years.

The East Border Region embraced the concept of partnership through the delivery of this programme. The formation of the Partnership with its 50/50 split in membership comprising Elected Members and Social Partners was a new phenomenon and unique to the Ireland/Northern Ireland INTERREG IIIA Programme. This book is testimony to the success of the Partnership.

The EBR INTERREG IIIA Partnership was unique because for the first time local people were able to make decisions regarding spend in their own area. This meant that the INTERREG IIIA Programme had real impact on the ground. Right across the region examples of this can be seen. Looking at my own area, Banbridge we have benefited tremendously with the creation of the FE McWilliam Gallery and Studio in partnership with Highlanes Gallery, Drogheda, the development of Scarva Bandstand and numerous other tourism, IT and economic development related initiatives which we undertook on a cross border basis.

I would like to take this opportunity to thank the 38 Project Promoters who had the initiative to apply for the funding in the first place and who have worked tremendously hard in ensuring they met their targets and delivered for the region.

Since 1976 the East Border Region Committee has had one simple ambition 'to promote cross border economic development which will benefit the people of the region'. I am confident that this booklet 'Sharing Excellence' will stand as a testimony to the fact that over the past six years we are succeeding and will applaud our efforts. I look forward to continued success in INTERREG IVA.

### **Foreword**



Pat Colgan Chief Executive Special EU Programmes Body

Throughout Europe, INTERREG Programmes have delivered the ambitions of the European Union to aid and support regional development. The overriding aim of each of the 70 plus INTERREG IIIA Programmes was to promote co-operation across borders and between regions in order to transfer knowledge and experience, to take advantage of development opportunities and to address problems that arise as a result of the existence of borders. The INTERREG IIIA Programme in Northern Ireland and the Border Region of Ireland is a clear example of how the European Union's commitment to regional development can bring real benefits at the grass roots level.

The East Border Region Committee (EBR), along with the North West Region Cross Border Group (NWRCBG) and the Irish Central Border Area Network (ICBAN) and latterly the North East Partnership (NEP) and COMET, is a unique partnership of local authorities. These partnerships have enabled the INTERREG IIIA Programme to be delivered in a truly dynamic cross border manner delivering European Union funds to where they are most needed. By bringing local authorities together, not only have the partnerships been able to take advantage of opportunities but also to address common challenges. Northern Ireland and the Border Region of Ireland, has certainly benefited from the work of these partnerships.

I believe as the INTERREG IIIA Programme draws to a close the opportunity should be taken to commend what the programme and the projects funded through it have achieved.

Through their contribution to the delivery of the INTERREG IIIA Programme, the partnerships have enabled many of the main targets of

### Introduction



Pamela Arthurs Chief Executive East Border Region Ltd

It is with genuine pride that we in the Ireland / Northern Ireland East Border Region present to you 'Sharing Excellence' which showcases the impressive cross border projects which our Partnership has funded since 2003.

I am confident that the reader will be impressed by the range and breadth of the projects funded, projects which have had a real impact on the people of our region both North and South and this fact is evidenced when one drives throughout our beautiful region.

I believe that key to our success has been the fact that local people have made decisions regarding where the INTERREG IIIA money should be spent and that local knowledge has added immense value to the programme overall.

the programme to be reached or surpassed. Over 600 Full Time Equivalent (FTE) jobs have been either created or safeguarded and over 2000 Small and Medium Enterprises (SMEs) expanded in terms of product development, increased sales or job creation through projects implemented by the partnerships.

In addition to this over 3000 SMEs have been assisted through clusters created to support cross border business enterprise and research and development linkages. The East Border Region, as the other INTERREG IIIA Partnerships, has enjoyed notable success through the projects in which it has been involved.

There are, of course, over hundred projects made possible by the INTERREG IIIA Programme which have helped to further develop the region's economic potential. I welcome opportunities such as this to reflect on the success of these projects as it is essential that we document what has been achieved and assess where further development is possible.

In the new programming period, the partnerships will continue to play a valuable role in the INTERREG IVA Programme, in which they will be delivering Multi Annual Plans in their area. With all the partnerships remaining as important methods of delivery in the INTERREG IVA Programme I am confident that lessons learnt can be shared and successes built upon.

I commend all of those at EBR who have been involved in the implementation of the INTERREG IIIA Programme and look forward to continuing to work with the East Border Region under the INTERREG IVA Programme.

Many people have contributed to our success not least the men and women of the Partnership, ably assisted by advisors. The staff of SEUPB have continuously been available to support our work and a sincere thank you to them.

Finally can I pay tribute to the foresight of our Elected Members who set up the INTERREG IIIA Partnership and who consistently adopt a thoroughly pragmatic approach to cross border co-operation.

## Acknowledgement to Members

Gratitude is extended to the following people for giving of their time selflessly to ensure that wise decisions were made and genuine cross border projects received funding.

Their assistance and support has been invaluable throughout the six years of the programme.

# Members of East Border Region INTERREG IIIA Partnership 2003–2008

#### Councillors:

Ald Margaret Craig Ards Borough Council Cllr Jonathan Bell Ards Borough Council Cllr Thomas O'Hanlon Armagh City & District Council **Cllr Eric Speers** Armagh City & District Council Cllr Seamus Doyle Banbridge District Council Cllr Wilfred McFadden Banbridge District Council Cllr Dolores Kelly MLA Craigavon Borough Council Ald Stephen Moutray MLA Craigavon Borough Council **Cllr Patsy Toman** Down District Council Cllr William Clarke MLA Down District Council Cllr Tommy Reilly Louth County Council Cllr Finnan McCoy Louth County Council Cllr Jackie Crowe Monaghan County Council Cllr John Keenan Monaghan County Council Cllr Michael Carr Newry & Mourne District Council Cllr Jimmy McCreesh Newry & Mourne District Council

#### Social Partners:

Ms Sheila Bailie Ards LSP Mr Kieran O'Loane Ards LSP Mr Robert Cummings Armagh LSP Mr Brendan Woods Armagh LSP Ms Esther Irwin Banbridge LSP Banbridge LSP Mr Gerry Smith Dr Jim McCammick Craigavon LSP Mr Tom French Craigavon LSP Ms Jan Irwin Down LSP Mr Francis Casement Down LSP Mr Liam Woods Louth CDB Mr Bill Tosh Louth CDB

Mr Maynard Hanna
Mr Damian McGenity
Ms Emma Middleton
Mr Peter McAleer

Newry & Mourne LSP
Monaghan CDB
Monaghan CDB

#### Advisors:

Representatives from Government Departments North and South, Statutory Agencies and Officers from each of the Member Local Authorities.



## IBEC/CBI Joint Business Council SME Development Programme



#### **Project Promoters**

IBEC/CBI Joint Business Council

Total Project Cost € 2,390,132 Grant Awarded € 1,457,078

#### **Contact Details**

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Laurence Crowley, Martin McAleese, Dr Ian Paisley, Len O'Hagan, Martin McGuinness and William Poole at the IBEC-CBI Council Meeting and Dinner hosted by Belfast Harbour Commissioners on 6 March 2008. The Joint Business Council Project was established with the aim of improving the business environment in the areas of telecommunications, energy, supply chain/transportation and logistics and waste management. The project sought to remove barriers to cross border mobility affecting SMEs in the INTERREG region and in turn to promote cross border employment.

The project aimed to improve education/business linkages leading to greater innovation and entrepreneurship among SMEs across a number of sectors. In addition it enhanced the work of Intertrade Ireland, the Cross-Border Groups, North-South Ministerial Council, EURES, universities, colleges and other agencies. Overall therefore the JBC Project helped achieve greater SME competitiveness through a range of actions, for example by cost reductions, greater security of energy supplies, greater broadband availability and connectivity.



## The Midas Project







#### **Project Promoters**

- Dundalk Institute of Technology (DKIT)
- University of Ulster
- Dream Ireland Ltd

Total Project Cost € 2,323,521 Grant Awarded € 1,742,640

#### **Contact Details**

Mrs Irene McCausland, DKIT Tel: Rol 042 9370 403 NI 00353 42 9370 403 Email: Irene.mccausland@dkit.ie Web: www.midasinitiative.com

The President of Ireland, Mrs Mary McAleese, arrives to launch The Midas Project and view the facilities on offer at The Bright Room.

The project aimed to develop and promote a cross border cluster of SME's within creative & digital media that provides the potential for economic growth and competitive advantage in international markets for the East Border Region.

The main aim of the project was to develop a cluster of creative & digital media companies and individuals in the East Border Region focusing on the following five areas:

- interactive leisure software (computer games),
- film & broadcast,
- design,
- animation, and
- music technology

This was achieved by assisting new business start ups, inward investment, and the growth/relocation of existing businesses.

The project promoters believed that to attract these types of business into the region a fully resourced world class production facility should be provided. This excellent, innovative facility called 'The Bright Room' is now widely used for the production of products and services in the following areas – animation, interactive leisure software and games, film and video, design, and music technology.



### East Border Region Tourism Partnership



#### **Project Promoters**

 East Border Region Tourism Partnership (comprising 8 local authorities of East Border Region)

Total Project Cost € 2,876,170 Grant Awarded € 2,174,713

#### **Contact Details**

Mrs Aveen McVeigh East Border Region Office Tel: NI 028 3025 2684 Rol 048 3025 2684

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Web: www.enjoyebr.com

The key objective of East Border Region Tourism Partnership was to identify cross border tourism priorities which would advance the economic potential of tourism throughout the region as a whole. The East Border Region, despite its natural assets, was underperforming as a tourism destination with the border being recognised as the main barrier.

The implementation of this project has had a major impact on the region as a whole in terms of integrating tourism activity, identifying gaps and addressing issues of duplication. It represents an effective model of cross border collaboration for the economic benefit of the region. The project undertook to develop the tourism product and to promote tourism throughout the East Border Region across the following key themes

As part of the visitor servicing strategy the Partnership launched their

own website www.enjoyebr.com. This website allows potential tourists worldwide to view the beauty of the East Border Region via media such

- activity based tourism
- village enhancement
- events and festivals
- Christian heritage
- walking and cycling
- visitor servicing strategy

as informative videos and innovative podcasts. Another element of the visitor servicing theme involved the creation of interactive multi media Tourist Information kiosks. These kiosks are strategically placed at various tourist sites and key points of entry throughout the region. The success of the East Border Region Tourism Partnership is evidenced through the partnership securing the NITB title 'Area Tourism Initiative of the Year 2005'. In addition the partnership was nominated for a BT Golden Eye Award and was also listed as one of the Top 50 Cross Border Achievers by the Special EU Programmes Body (SEUPB) and Daily Ireland.

# Carlingford Lough Ferry Economic Appraisal





#### **Project Promoters**

- Newry Chamber of Commerce
- Dundalk Chamber of Commerce

Total Project Cost € 43,700 Grant Awarded € 32,775

#### **Contact Details**

Ms Orla Jackson Tel: NI 028 3025 0303 Rol 048 3025 0303 Email: orla@newry.com

Web: www.newrychamber.com

This project from the Chambers of Commerce in Newry and Dundalk sought funding to update an Economic Appraisal carried out in 2000 as commissioned by Newry & Mourne District Council to examine the feasibility of establishing a cross border car ferry between Greenore, Co Louth and Greencastle, County Down.

The appraisal assessed results and conclusions of previous studies considering the cases presented for and against the project. Evidence from interested parties such as NI Roads Service, Cooley Action Group, Louth County Council and Newry and Mourne District Council was considered. Further and more current studies for elements such as traffic analysis and cost estimates were also undertaken.

The project concluded that there is a need for a car ferry project linking Greenore and Greencastle and that this would have a positive economic and tourist impact on the EBR region.



### River Fane Development

#### **Project Promoters**

- Dundalk Salmon Anglers Association
- Fane Anglers

Total Project Cost € 180,032 Grant Awarded € 135,024

#### **Contact Details**

Mr Bernard Devenney
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This community project involved the development of two stretches of the Fane riverbank totalling nine miles between Culloville in County Armagh and Blackrock in County Louth.

The project included construction of car park facilities to promote greater regional and tourist enjoyment of the Fane and erection of disabled anglers' station to open the amenities to the wider community and increase participation of disadvantaged groups in the pastime of game angling. This in turn has encouraged more visitors to the East Border Region where fishermen can enjoy modern facilities.

The funding enabled the promoters to provide up to date equipment in the hatchery which is now a useful resource which can benefit the entire river Fane as well as other local rivers.

Improved angling facilities on River Fane.



## Competitive Businesses through Sustainable Product Development



#### **Project Promoters**

- CIDO (Craigavon Industrial Development Organisation Ltd)
- Monaghan County Enterprise Board

Total Project Cost € 314,448 Grant Awarded € 235,836

#### **Contact Details**

Mr Jim Smith

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Web: www.ecosmartdesign.co.uk

Ms Ulrike Ebili, Programme Manager, Mr Jack O'Connor, SEUPB and Mr John Gertaskis, Environmental Consultant pictured at the official project launch in September 2004.

Cllr Tommy Reilly, EBR INTERREG IIIA Partnership Chair and project staff at the project closure event. The primary aim of this project was to apply sustainable best practice into businesses and to deliver practical solutions for industry specific issues.

The project set out to:

- educate businesses in sustainable resource management
- deliver a general product analysis per company
- deliver a life cycle assessment of selected and analysed products
- assist businesses in (re)designing their product in a more environmentally friendly way.

In addition the project advised businesses about relevant EU legislation within industry and hosted networking events enabling local businesses from both sides of the border to learn best practice from a host of international speakers.





### Cross Border Micro Enterprise Programme



#### **Project Promoters**

- Enterprise Northern Ireland
- The Border County Enterprise Boards

Total Project Cost € 3,710,000 Grant Awarded € 3,011,025

#### Contact Details

Mr Kieran Mathers Tel: NI 028 3026 7011 Rol 048 3026 7011 Email: kmathers@nmea.net Web: www.tradelinkstosuccess.com The Cross Border Micro Enterprise Programme/Tradelinks is a framework for co-ordinated intervention in support of company and market development for micro enterprises based in Northern Ireland and the border counties of the Republic of Ireland i.e. the 'Border Corridor'.

This strategy, which comprises a portfolio of business development support programmes, is designed to assist businesses displaying entrepreneurial flair, but which do not have access to a continuous programme of support, to become more sustainable and competitive, and to generate greater added value, earnings and wealth within their host communities. The Micro Enterprise Programme also addresses the fact that trade between the micro enterprise sector in Northern Ireland and the Republic of Ireland is under-developed.

The Tradelinks Programme comprised the following five elements:

- 'Entrée' programme,
- 'Gearing Up' programme,
- 'Networking' programme,
- 'Trading', and
- 'Innovating' programme.

Throughout the course of the project 1600 businesses across the eligible region received support from the project.

Local business owners from across Down, Armagh and Louth who made a 'pitch' to Rachel Elnaugh of 'Dragon's Den' fame as part of a Tradelinks Networking event held in Craigavon in April 2005. Also pictured is Kieran Mathers of Newry & Mourne Enterprise Agency, Tradelinks Programme Manager.

Participants on the Tradelinks programme



### Coastal Villages Network

#### **Project Promoters**

- Omeath District Development Association
- Strangford Development Association

Total Project Cost € 5,000 Grant Awarded € 3,750

#### **Contact Details**

Mr Tony Henry
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Omeath, Co. Louth.

This project involved initial technical assistance to enable the four coastal villages of Omeath, Dunfanaghy, Glenarm and Strangford to explore the potential for cross border collaboration in the area of business, tourism and economic development.

The aim of the project was to identify opportunities for joint projects in the four geographical areas with the anticipation of this networking leading to further funding applications for joint development programmes in the future.

The objectives of this project were to

- develop close working relationships between the four groups
- establish a cross border coastal village's network
- share experiences among the groups
- compare and contrast the economies of each area
- identify opportunities for cross border economic cooperation
- develop joint actions to improve the local economies of each area

Following joint residentials for all four groups a cross border coastal network was established and a cross border action plan developed in respect of the four coastal villages.



## Environmental Management Systems (STEM)



#### **Project Promoters**

- Southern Group Environmental Health Committee
- Armagh City & District Council
- Newry & Mourne District Council
- Ards Borough Council
- Craigavon Borough Council
- Dungannon & South Tyrone Borough Council
- Banbridge District Council
- Down District Council
- Monaghan County Council
- Louth County Council

Total Project Cost £ 2,093,927 Grant Awarded £ 1,570,445

#### **Contact Details**

Mrs Eileen Campbell Tel: NI 028 3751 5800 Rol 048 3751 5800 Email: e.campbell@sgehc.com Web: www.stemproject.com

SMEs who participated in the STEM Programme demonstrating the savings they have made.

Participants who received STEM excellence awards.

The highly successful STEM project involved the implementation of a quality management system for SMEs on a cross border basis which was delivered in 270 local cross border businesses and nine councils. This quality management system included the implementation of an environmental management system which delivered an environmentally and economically sustainable enterprise culture within the nine cross border council areas.

As a result of the implementation of the quality management system within our SMEs trade barriers that existed due to lack of such quality systems have now been significantly reduced. This project has created a culture of environmental awareness which in turn has delivered savings in monetary terms as well as environmental costs.

The success of this project can be evidenced through the vast number of awards it has secured. Some of these awards are as follows

- Green Apple 2006,
- Leadership In Sustainable Development 2006,
- National Training Award (NTA) regional winner 2007 and national winner, and
- Invest NI Award for 'Small Business Training' 2007.



### Newry Dundalk Farmers Market









#### **Project Promoters**

- Newry & Mourne District Council
- Dundalk Town Council
- Newry Dundalk Joint Chamber of Commerce

Total Project Cost f 322,900 Grant Awarded f 249,675

#### **Contact Details**

Ms Catherine Sweeney
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newryandmourne.gov.uk Web: www.newrydundalkmarkets.com This project primarily involved the establishment and subsequent development and marketing of a Farmers market in the Newry and Dundalk area on a cross border and regional basis. The project established a farming network/cluster with the aim of providing a forum whereby farmers could share information on best practice and improve local farming processes and practices.

An objective of this project was to strengthen the local agri-food and craft sector to make it more nationally competitive and sustainable long-term and to explore and develop new market opportunities for the agri-food and craft sectors. This project contributed to the breaking down of barriers which often limits development within the agri-food/craft sector and encouraged cross border linkages in the agri-food and craft sectors.





#### Project

### Castle Cruises

#### **Project Promoters**

- Castle Cruises
- Warrenpoint/Omeath Cross Border Management

Total Project Cost £ 80,410 Grant Awarded £ 37,400

#### **Contact Details**

Mr Brendan O'Neill Tel: NI 028 4177 3070 Rol 048 4177 3070 Email: oneill@qcc.com.sa The main aim of this project was the provision of a replacement, higher standard ferry boat to that which had been operated by Castle Cruises for many years on Carlingford Lough between Warrenpoint, Co Down and Omeath, County Louth.

The project also aimed to develop and consolidate existing business links between both locations and to widen the scope of the ferry service for the benefit of local economic and tourism development.

The project therefore involved expanding the traditional ferry service operated by Castle Cruises and the introduction of a more modern, 40–50 seater vessel which complies with health & safety standards and facilitates the operation of the business in all weathers. The ferry is thus a quality operator in the cross border tourist industry between County Down and County Louth.





## Newry/Dundalk Mini Metropolis



#### **Project Promoters**

- Newry & Mourne District Council
- Louth County Council

Total Project Cost f 38,710 Grant Awarded f 29,032

#### **Contact Details**

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newryandmourne.gov.uk

Web: www.newryandmourne.gov.uk/ economic\_development/ NewryDundalk/twin\_city.asp The Mini Metropolis project involved undertaking detailed research and investigation into the concept of a 'Bi-Polar' City or 'Mini Metropolis' between Newry City and Dundalk Town at the Cross-Border interface of the Belfast-Dublin Economic Corridor.

This concept suggests that in a linear corridor between two established poles (Belfast and Dublin) the most attractive location in terms of investment will be the half way point. In the case of the economic corridor this will be the Newry/Dundalk cluster which could develop as a second order city within the corridor.

The project involved the publication of a detailed report in consultation with key stakeholders and as a result considerable progress has been made towards the further development and implementation of the Newry/Dundalk Twin City Region.

The report has since been taken up by central government in both jurisdictions and is acknowledged by senior planners and academics on both sides of the border, for having made a significant contribution to cross-border spatial planning.

The Newry/Dundalk Twin City Initiative was featured at the MOT conference in Lille, France in 2007, as a major success story in cross border development. The challenge now is to implement the recommendations of the report.





#### Project

## The Workwise Project – Promoting Health and Wellbeing in the Workplace





#### **Project Promoters**

- Antrim Borough Council
- Armagh City & District Council
- Monaghan County Council

Total Project Cost £ 206,948 Grant Awarded £ 155.211

#### **Contact Details**

Mr Aaron McClelland Tel: NI 028 9446 3113 Rol 048 9446 3113

Email: aaron.mccelland@antrim.gov.uk

Tom French pictured at the Workwise Project closure event in June 2008.

Adrian Cochrane-Watson Mayor Antrim Borough Council, Philip Thompson Health and Wellbeing Manager pictured with the Action Cancer Big Bus when it visited the local council areas as part of the Health Initiative.

The Workwise Initiative focuses on the promotion of Health and Wellbeing in the workplace as a means of reducing rates of absenteeism and in so doing improving overall SME and Local Authority performance and competitiveness through increased employee productivity.

The project was delivered across the three partner Council areas and 150 local SMEs. Both the Health and Safety Authority in Rol and the Health & Safety Executive for NI recognise the significant economic and associated social problems relating to absenteeism. Before the commencement of the project a small scale pilot project was carried out by Antrim Borough Council targeting several Antrim based SMEs and revealed by utilising up to ten targeted areas of health advice and awareness a business can reduce employee absenteeism.

The primary aim of the project comprised the promotion of Health and Wellbeing in the workplace to help deliver a sustainable enterprise culture and to strengthen the SME sector both nationally and internationally in terms of competitive advantage.



### **Enterprise Network East**



#### **Project Promoters**

- Newry & Mourne Enterprise Agency
- Armagh Business Centre
- Ards Business Centre
- Down Business Centre
- Banbridge District Enterprises
- Craigavon Industrial Development Organisation
- Louth County Enterprise Board

Total Project Cost £184,800 Grant Awarded £138,600

Contact Details

Enterprise Network East is a framework developed by Enterprise NI (South Eastern Region) and Louth County Enterprise Board, in association with councils and the private sector to deliver

- a co-ordinated intervention in support of company and market development for micro enterprises based in the East Border Region, and
- to build beneficial international partnerships for exchange of experience, capacity building, policy development and business-to-business contact.

The project involved a portfolio of business development support actions and was designed to assist businesses displaying entrepreneurial flair, but which do not have access to a continuous programme of support.

Complementing the development of overseas partnership building for economic and social gain, this project also aimed to contribute to co-ordinated policy development between the private sector, local authorities and the enterprise support sector.

The Enterprise Network East Project comprised three actions which

- provided a focus for regional approaches to developing overseas markets:
- provided resources to appraise potential business opportunities; and
- equipped micro enterprises to have face-to-face contact with potential business partners in Europe.



### Cross Border Retail Development Programme



#### **Project Promoters**

- Armagh City and District Council
- Monaghan County Council
- Dungannon & South Tyrone Borough Council

Total Project Cost £ 123,727 Grant Awarded £ 92,795

#### **Contact Details**

Mrs Dawn Park
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Rol 048 3752 9600
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Web: www.armagh.gov.uk



Christmas Advertising campaign promoting the retail centres of Armagh, Dungannon and Monaghan. The three Cities/Towns of Armagh, Dungannon and Monaghan who participated in the project.

The first of its kind this project aimed to rejuvenate and regenerate the retail centres of Armagh city, Monaghan town and Dungannon town as well as facilitate the growth of retail support organisations in each area through joint cross border collaboration.

Although the three city/towns are at different stages of development in terms of their respective retail offer and support structures, they all face increasingly stiff competition from more established centres such as Lisburn, Newry and Dundalk. Each area also has a retail support organisation; Armagh Chamber of Commerce, Monaghan Chamber of Commerce and Industry, and Dungannon Life which require support and development.

The project provided training specifically for retailers, supported key events, encouraged networking and sharing of experiences across the three areas as well as joint marketing initiatives to raise the profile of the city/town centres both to the local population and beyond. This included a joint Christmas TV advertising campaign.

A retail development strategy for the region until 2010 was completed and detailed action plans for the local retail support organisations has contributed to ongoing results for this project.



### **Ulsters Changing Borders**



#### **Project Promoters**

- Banbridge District Council
- Newry & Mourne District Council
- Armagh City & District Council
- Louth County Council
- Monaghan County Council

Total Project Cost £ 90,000 Grant Awarded £ 67,500

#### Contact Details

Mr John Douglas Tel: NI 028 4066 0600 Rol 048 4066 0600

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EBR Members and Officials pictured at the official launch of the 'Borderlands' project held in Navan Fort, Armagh on 8th May 2008.

This project is a joint cross border Heritage Tourism Marketing Initiative focusing on Pre-Christian/early Christian sites and the built heritage in settlements located on both sides of the border between The Republic of Ireland and Northern Ireland.

The project involved identifying the 'Best of' in each partner's area and produced a user friendly visitor publication linking the various sites together. The project focussed on the ancient Danes Cast / Dorsey / Black Pigs Dyke Border and on to the present border between Ulster and Leinster.

In addition, the project also involved a marketing campaign, print support, signage and interpretive panels and a dedicated website.

Research demonstrates that higher-spending international 'heritage tourists' are attracted to an area by the intriguing idea of an enduring but constantly changing boundary, through the highlighting of its finest archaeological evidence. This project therefore resulted in the production of an attractive, full-colour promotional piece, aimed at tourists, covering the archaeological and mythological expression of the East Border Region's internal border.





## Cross Border SME Furniture Design and Innovation Network









#### **Project Promoters**

- CIDO
- Enterprise Ireland North Eastern Region
- University of Ulster

Total Project Cost € 393,067 Grant Awarded € 294,800

#### **Contact Details**

Mr Jim Smith

Tel: NI 028 3833 3393 Rol 048 3833 3393 Email: info@cido.co.uk

This project sought to establish a cross-border Furniture Network with the aim of encouraging eight Northern and eight Southern companies to co-operate, work on common designs and eventually realise the mutual benefits of forming a trading group.

The companies who participated on the Programme were provided with training and mentoring from industry experts in Enterprise Ireland and the University of Ulster focusing on product design and innovation. In addition they took part in a number of study visits to Denmark, Finland and the UK to share international best practice.

The companies worked collectively to secure a number of joint furniture contracts for work in preparation for the London Olympics 2012 and the Southern element of the network were awarded some continuation funding from Enterprise Ireland to allow them to continue the network into 2007/2008.



## Cross Border Development of Oyster Farming in Carlingford Lough

#### **Project Promoters**

- Mourne Shellfish Ltd
- Cloughmore Shellfish
- Queens University
- CBAIT

Total Project Cost € 810,075 Grant Awarded € 424,775

#### **Contact Details**

Mr Bob McCoubrey Tel: NI 028 4375 1161 Rol 048 4375 1161

Email: bob.mccoubrey@bms.com

The project involved a partnership between Mourne Shellfish Ltd in County Down and Cloughmore Shellfish Ltd in County Louth to develop and expand sustainable farming of oysters in Carlingford Lough through the expansion of existing operations and with the introduction of new and innovative aquaculture methodologies.

The project was underpinned through the involvement of the Centre for Marine Resources and Mariculture (C-Mar) at Queen's University, Belfast and the Cross-Border Aquaculture Initiative (CBAIT), Dundalk, County Louth.

The project succeeded in reintroducing the native oyster to Carlingford Lough. Project Promoters are confident that the native oyster will continue to flourish for many years to come.



### Louth, Newry & Mourne Film Commission







#### **Project Promoters**

- Louth County Council
- Newry and Mourne District Council

Total Project Cost € 443,616 Grant Awarded € 332,713

#### **Contact Details**

Mrs Alison Condra Tel: Rol 042 9324 153 NI 00353 42 9324 153 Email: alison.condra@louthcoco.ie

Web: www.filmcommission.ie

Filming of 'How about You' based on the Maeve Binchy novel and starring Vanessa This project sought to establish a Film Commission that would attract film and television makers to work in the area covered by Louth, Newry and Mourne. The project aimed to create a supportive and welcoming environment for the audio-visual production industry and to maximise the benefits to SMEs in the region through facilitating their engagement with on-location production companies.

The project also aimed to encourage the utilisation of the existing hospitality enterprises in the region by visiting production companies; in addition it aimed to encourage future tourism to the region by the utilisation of film and television recognition and tie-ins.

The Film Commission was an extremely successful project which resulted in a number of film-related developmental projects happening in the East Border Region:

- BBC's 'Saving Planet Earth' filmed in Newry
- BBC's 'So you thought you knew Cuchulain?' filmed in Ardee
- TG4's 'Paisean Faisean' filmed in Dundalk
- RTE's 'I'm an adult get me out of here' filmed in Dundalk
- RTE's 'Trouble in Paradise' filmed in Dunleer

One of the projects main successes was to secure the filming of 'How about you?' based on the Maeve Binchy novel and starring Vanessa Redgrave which was filmed in Rostrevor, County Down. The estimated total spend in the region as a direct result of productions filmed in the



## Karlingfjords Mountains and Waterways





#### **Project Promoters**

- Dundalk Chamber of Commerce
- Newry Chamber of Trade & Commerce

Total Project Cost € 486,000 Grant Awarded € 341,400

#### **Contact Details**

Mr Bill Tosh

Tel: Rol 042 9336 343 NI 00353 42 9336 343

Email: bill@dundalk.ie Web: www.dundalk.ie

Mr Jack O'Connor, SEUPB and EBR Members and Officials pictured at the Karlingfords Mountains and Waterways project launch which took place on the Tall Ship 'Artemis' on Carlingford Lough in June 2005. This project managed by Dundalk and Newry Chambers of Commerce set out to promote joined up tourism development across Carlingford Lough.

The project sought to strengthen investment in tourism regionally; develop a nationally and internationally recognised brand and sustainable initiatives in tourism; explore & develop new market opportunities and cross-border business linkages; and co-ordinate input to improve the effectiveness of the events calendar for the Lough.

The project achieved the following aims

- the establishment of a joined-up events' sailing programme across the Lough
- development of shared capacity and expertise to deliver high quality sailing competitions
- use of the events to re-establish lapsed sailing and create a high quality integrated calendar
- establishment of a calendar of well organised events in villages around the Lough and encourage/promote the growth of complimentary sail/shore festivals



## East Border Arts Partnership



#### **Project Promoters**

- Banbridge District Council
- County Louth Local Authorities

Total Project Cost € 6,462,179 Grant Awarded € 3,387,915

#### **Contact Details**

Mr John Douglas Tel: NI 028 4066 0600 Rol 048 4066 0600 Email: john.douglas@banbridge.gov.uk Web: www.banbridge.com

The sculpture garden and cafe of the FE McWilliam Gallery, Banbridge, Co. Down. Highlanes Gallery, Drogheda, Co. Louth.

This project involved a capital build in both partner areas of Banbridge and County Louth. In Banbridge the project enabled the creation of the FE McWilliam Art Gallery and Exhibition Centre and in Drogheda, County Louth, the project facilitated the restoration of a Franciscan Friary, namely Highlanes Gallery to world class exhibition standard.

Both galleries provide a major cultural and tourism resource for the border region. Developed to 'British Museum Standard B' with the capacity to house major exhibitions the Galleries offer a major boost to the Regions cultural offering.

This project has at its heart a serious effort to increase cross-community and cross border co-operation in the arts field as it actively encourages people from both towns to take the opportunity to visit one another. Both facilities share exhibitions and staff and have made a commitment to develop joint education programmes which, will involve the exchange of community and school groups. Already, several exchanges have taken place with many more planned in the future.

This project will undoubtedly have a major positive impact on cross border tourism in the East Border Region.



## Sharing a Vision for our Coastline















#### **Project Promoters**

- Ards Borough Council
- Newtownabbey Borough Council
- Carrickfergus Borough Council
- Moyle District Council
- Down District Council
- Newry & Mourne District Council
- Louth County Council

Total Project Cost € 1,140,628 Grant Awarded € 855,471

#### **Contact Details**

Mrs Noreen O'Callaghan Tel: NI 028 3025 2684 Rol 048 3025 2684

Email: noreen@eastborderregion.com

This project focused on the design and delivery of a series of Environmental Improvement Schemes, aimed at improving the urban fabric of various coastal settlements throughout the East Border Region. The overall aim was to improve the potential of these coastal locations as places in which to invest and to stop and visit.

The geographical focus of the project was centred on a series of coastal settlements on the Irish Sea and the Strangford / Carlingford Lough coastlines. In all, settlements across the three counties of Antrim, Down and Louth were included in the programme. Running north to south, the settlements include Waterfoot, Whitehead, Whiteabbey, Millisle, Ballywalter, Newcastle, Rostrevor, Warrenpoint, Clougherhead, Annagassan and Blackrock.

In line with central Government strategic policies, the programme was focused on regeneration at local level, with cross-border coastal and maritime heritage as the connecting theme. The programme targeted smaller towns, thus removing the perception that only the metropolitan areas get the funds, the initiatives and therefore the social and economic benefits.

The programme enabled small scale infrastructure improvements to take place in a number of areas. It is an excellent example of co-operation between Local Authorities.

Official opening of the 'One World Garden' in Whitehead, Carrickfergus which was held in September 2008.



### The New Media Factory







#### **Project Promoters**

- Dundalk Institute of Technology (DKIT),
- Louth/Newry & Mourne Film Commission
- University of Ulster

Total Project Cost € 349,570 Grant Awarded € 262,133

#### **Contact Details**

Mrs Irene McCausland, DKIT Tel: Rol 042 9370 403

NI 00353 42 9370 403 Email: irene.mccausland@dkit.ie Web: www.midasinitiative.com

Green screen and editing facilities at The Bright Room provide skills training and development resources for the New Media Factory.

The New Media Factory was a pilot cross border initiative aimed at creating a sustainable pool of specialist labour within the East Border region to support and consolidate the strategic development of the digital content industries and to enhance the capacity of the region to become a hub for the creation and exploitation of digital and new media products and services.

Through an innovative human resource development and upskilling framework, the project provided a range of cross border industry-led, project-based training initiatives to support the region's capacity to develop the production, post-production and commercial exploitation of digital content particularly within film, television, animation and mobile market sectors.

The project focussed upon implementing a range of learning initiatives specifically tailored for SMEs, individuals and freelancers that brought a blend of industry level, professional training together with state-of-the-art technology within a commercial, market focused context to help increase knowledge, skills and economic capacity in the region to create jobs and generate wealth.

There were three main contexts for the project

- the digital content industries have been recognised as offering significant potential for economic growth across the island of Ireland, and for the East Border region in particular,
- the MIDAS Initiative, a cross border clustering project for the digital content industries, has been successful in creating an infrastructure for the promotion and development of these industries in the region, most specifically with the establishment of the Bright Room, and
- the successful establishment and development of the Louth Newry and Mourne Film Commission in attracting film and television projects to the East Border region.



### Craftmark







#### **Project Promoters**

- Louth County Enterprise Board
- County Down Crafts

Total Project Cost € 374,451 Grant Awarded € 280,838

#### **Contact Details**

Ms Sarah Daly Tel: Rol 042 9396 943 Nl 00353 42 9396 943 Email: sarahdaly@craftmark.ie

Craftmark exhibiting at Showcase 2007,

Web: www.craftmark.ie

Craftmark, a cross border economic development initiative, is a partnership between County Down Crafts and Louth Craftmark. The project offered a two year programme of events (2006–2008) that helped develop business opportunities for designer/makers in counties Armagh, Down, Louth and Monaghan.

The main aims of the project were

- strategic development of the craft, applied art and design sector in the East Border Region,
- to improve the cross border network structures that strengthen craft, applied art and design businesses that produce, promote and present craft, applied art and design sector in a positive light,
- to broaden the range of audiences, participation in and access to the craft, applied art and design sector,
- to provide a programme of activities of direct relevance to the craft, applied art and design sector, and
- to provide craft, applied art and design businesses with a platform for co-operation and business growth.



### Join our Borders by Sea





#### **Project Promoters**

- Irish Sea Cruises
- Carlingford Marina Enterprises

Total Project Cost € 249,553 Grant Awarded € 101,365

#### **Contact Details**

Mr Vincent Kearney
Tel: NI 028 4483 2866
Rol 048 4483 2866
Email: info@irishseacruises.com
Web: www.irishseacruises.com

The project involved two companies Irish Sea Cruises (ISC) based in Ardglass, Co. Down forming a Partnership with Carlingford Marina Enterprises Ltd (CME) to provide a marine passenger service operating from Ardglass – Annalong – Kilkeel – Warrenpoint – Carlingford – Greenore – Dundalk – Drogheda through the Join Our Borders By Sea Project.

Through the project Irish Sea Cruises purchased a custom built 9.5 metre passenger vessel to enable them to provide a tourist amenity along the border sea area.

The project had the following aims

- to provide new sustainable tourism markets for both companies covering the Carlingford/Louth–Cooley tourism area,
- to increase tourism numbers to the area,
- to strengthen 2 SMEs, namely ISC and CME,
- to promote effective cross border linkage between both areas, and
- to enable joint development and marketing of the passenger service.

Joint marketing materials were developed to promote the joint venture which included; a poster campaign, extensive media campaign on both sides of the Lough including TV, radio and press receptions.



### Cross Border Crayfish Project



#### **Project Promoters**

- Aquaculture Initiative (EEIG),
- PDS Farm
- Moneycarragh Trout Farm

Total Project Cost € 209,533 Grant Awarded € 157,150

#### **Contact Details**

Mr Martin Flanigan Tel: NI 028 9260 4091 Rol 048 9260 4091

Email: martinflanigan@hotmail.com

This project was a co-operative venture between two aquaculture farms, namely PDS in Arvagh, Co. Cavan and Moneycarragh Trout Farm in Dundrum, Co. Down and the project enabled the two aquaculture producers to share technological know-how, share facilities, improve their competitiveness and develop new products to new markets.

Aquaculture project management expertise was provided by The Cross–Border Aquaculture Initiative Team (EEIG) while aquaculture RTD (Research, Technology, Development) expertise was provided by the Research Institute of Fish Culture and Hydrobiology (RIFCH) at Vodnany, Czech Republic.

A central objective was to establish an innovative polyculture of two novel and emerging indigenous species in the aquaculture sector in the Island of Ireland. The crayfish in question are the native species Austropotamobius pallipes (A. pallipes). This project used crayfish from an existing licensed hatchery in Co. Down to on-grow these at a perch farm in Co. Cavan. This strategy helped maximize the efficiency of production methods in the perch farm and created an opportunity for a second cash crop of crayfish from the existing farm structures. In return the Crayfish hatchery benefited immensely from PDS's hatchery know how and up to date facilities.



### East Border Region Committee





















#### **Project Promoters**

Member Local Authorities of EBR

- Ards Borough Council
- Armagh City & District Council
- Banbridge District Council
- Craigavon Borough Council
- Down District Council
- Louth County Council
- Meath County Council
- Monaghan County Council
- Newry & Mourne District Council
- North Down Borough Council

Total Project Cost £ 922,514 Grant Awarded £ 677,635

#### **Contact Details**

Ms Pamela Arthurs Tel: NI 028 3025 2684 Rol 048 3025 2684

Email: pamela@eastborderregion.com Web: www.eastborderregion.com

The then EBR Chair Cllr Patsy Toman presents President McAleese, who invited EBR to visit Aras an Uachtaran in Sept 2005, with a souvenir of the work carried out in the region. The East Border Region Committee (EBRC) comprises ten Local authorities namely; Louth, Monaghan and Meath in the Republic of Ireland and Newry & Mourne, Down, Armagh, Craigavon, Banbridge, North Down and Ards in Northern Ireland. The Committee have been working together on a cross border basis to promote economic development for over 32 years.

Elected Members from all of the Political Parties North and South are members of EBRC. The population of the Region is 826,000 (almost 1 in 7 on the Island of Ireland). The core activities of the EBRC have been funded by the INTERREG Programme since 1991. INTERREG II funding enabled the EBRC to set up a full time secretariat in 1995, and consequently enabled the Committee to enhance and develop its cross border activities.

The EBRC used the funding secured from the INTERREG IIIA Programme to strength cross border co-operation across the region. The EBRC is a strategic network which has acted as a conjugate for economic development in the East Border Region and has been the primary facilitator for all the EBRC activity in relation to INTERREG IIIA.

The performance of the EBRC in terms of leadership and management has led to the establishment of a number of INTERREG IIIA structures /networks including the INTERREG IIIA Partnership and the Thematic Working Groups. The activities of EBRC will ensure the effectiveness and sustainability of the INTERREG IIIA investment in the East Border Region.

In 2008 the EBR Secretariat employs eight members of staff who work across the region on a full time basis in the pursuit of innovative cross border economic development. The EBRC is a truly democratic, representative, transparent, multi skilled cross border organisation.





### Netwell





### **Project Promoters**

- Dundalk Institute of Technology (DKIT)
- University of Ulster

Total Project Cost € 450,000 Grant Awarded € 337,500

### Contact Details

Mr Rodd Bond Tel: Rol 042 9370 200 Nl 00353 42 9370 200 Email: rodd.bond@dkit.ie Web: www.dkit.ie

Minister Dermot Ahern, Cllr Jackie Crowe Chair of the EBR INTERREG IIIA Partnership and representatives of the NETWELL project pictured at the first project seminar held in Sept 2007.

The aim of the Netwell project was to stimulate and support the growth and extension of new markets for ICT, digital media, internet and wireless-based applications and services aimed at the elderly home environment on a cross-border basis.

Aims of the project include

- piloting the demonstration of 'aware homes',
- promoting innovation and collaboration,
- developing skills and capabilities,
- growing market awareness, and
- improving resource utilisation.

The project also made a significant contribution to social cohesion and inclusiveness for the elderly and those with a disability.

As a part of this overall project, the Netwell pilot project focussed on a pilot 'proof of concept' implementation of ICT technologies in to existing homes in sub-urban and rural areas within the region, and on increasing the capabilities of SMEs in the region to participate in this growing market area.



### The eRegion Development Project





#### **Project Promoters**

- Craigavon Borough Council
- Louth County Council
- Monaghan County Council
- Banbridge District Council

Total Project Cost £330,645 Grant Awarded £275,321

#### **Contact Details**

Mrs Nicola Wilson Tel: NI 028 3831 2575 Rol 048 3831 2575

Email: nicola.wilson@craigavon.gov.uk

Web: www.discover-ict.com

The e-Regional Development Project promoted knowledge of new technology and already existent IT projects and training provision through a cross regional ICT portal, internet kiosks known as e-Toys and e-Pocket Guides.

The products funded contained information on the benefits of and advice on regional council services online as well as what ICT is, advice about buying computers, what the internet is, how to get internet access, what e-mail is, where you can learn ICT, what digital TV & Radio is, telecommunications, banking & ATM's, e-business, e-commerce, digital photography, ICT help, financial assistance and support. In addition they also contained informative case studies to help the user understand how the various ICT's work in real life situations.

The products also provided information on links to web sites where the information and/or products can be sourced.

In short the project aimed to demystify the IT sector and make it user friendly.

The official launch of Discover ICT in Dec 2006.



### The Knowledge Economy Programme



### **Project Promoters**

- Craigavon Industrial Development Organisation (CIDO)
- Ardee Community Development Company Ltd (ACD)

Total Project Cost £ 265,003 Grant Awarded £ 198,752

### **Contact Details**

Mr Jim Smith

Tel: NI 028 3833 3393 Rol 048 3833 3393 Email: info@cido.co.uk

Web: www.knowledge-economy.net

The Knowledge Economy Programme aimed to measurably improve the business performance of SMEs in the Craigavon and Ardee areas and to foster business-to-business linkages on a cross-border basis through the uptake and exploitation of modern Information and Communication Technologies (ICT).

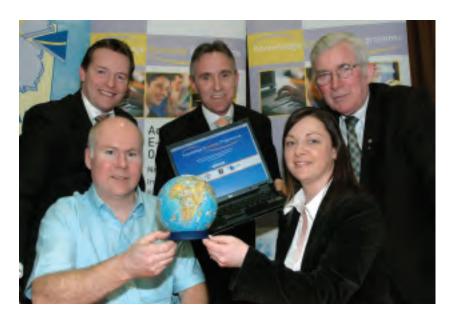
The funded programme was targeted to meet a very genuine need that existed amongst SME businesses in Craigavon and Louth with the aim of increasing their ICT awareness and usage, improving their capacity to integrate ICT into their current and future business activities and to develop their understanding of knowledge as a competitive driver. In particular, the programme targeted SMEs with export potential, raising their awareness of the potential benefits of new technologies with regard to integration into national and international markets, with the concrete aim of increasing their export sales and subsequently generating employment.

Programme activities were divided into the following three categories

- Training
- Mentoring
- Website Development.



Project Co-ordinator Mr Gordon Gough and project promoter representatives at the KEP launch event in April 2007.



### Cross Border Archive Project







### **Project Promoters**

- Louth County Archive Services
- Newry & Mourne Museum

Total Project Cost € 186,861 Grant Awarded € 140,146

#### **Contact Details**

Ms Lorraine Buchanan Tel: Rol 042 9339 387 NI 00353 42 9339 387

Email: lorraine.buchanan@louthcoco.ie



Website of the Cross Border Archive Project.



Part of the Reside collection at Newry Museum.

Actors who took part in an historical re-enactment at Louth County Archives Service.

Within this project Newry and Mourne Museum (based in Newry) and Louth County Archive Service (based in Dundalk) made accessible via ICT, archival information on the historical development of the Newry and Mourne/Louth cross border region.

The project involved cataloguing onto a computer database the appropriate archival collections held in both Newry and Dundalk. Up to 20,000 archival items from this region were placed online.

Both archive collections are linked in a Knowledge Web, placing the archives at the heart of a 21st-century learning agenda. Additionally the project also included the development of an online exhibition focusing on the material held in both archives. This online exhibition is available to schools, local libraries, museums, businesses and professionals, tourism offices and the general public, locally, nationally and internationally and is supplemented by a permanent exhibition.

An education resource was also produced for 250 schools in the Louth-Newry & Mourne regions, this CD ROM uses material in both archives to look at the themes that are studied by schools such as the Great Famine, the Home Rule Crisis and Partition and provides a local perspective on these national events.



# East Border Region Environmental Website - www.sustainandbuild.com





















### **Project Promoters**

- Down District Council
- Banbridge District Council
- Armagh City & District Council
- Ards Borough Council
- Craigavon Borough Council
- Newry & Mourne District Council
- Monaghan County Council
- Louth County Council

Total Project Cost £238,370 Grant Awarded £178,778

### **Contact Details**

Mr Joseph Birt

Tel: NI 028 4461 0827 Rol 048 4461 0827

Email: joseph.birt@downdc.gov.uk Web: www.sustainandbuild.com www.sustainandbuild.ie www.sustainandbuild.co.uk This project involved a partnership between Down, Newry and Mourne, Armagh City, Banbridge District Councils, Ards and Craigavon Borough Councils and Louth and Monaghan County Councils. The project involved the creation of an East Border Region environmental website that provides current and authoritative cross border information on building and environmental issues. It provides a new and innovative portal for accessing comprehensive and easily understood information on legislative requirements such as planning, building and environmental issues.

Detailed information is also provided on relevant regional and national environmental policies and strategies and on good design, best practice, new technologies and techniques, sustainability, energy conservation, alternative energy sources accessibility and other wide ranging issues. The website helps users identify local suppliers, professionals, builders, specialist services, brown field sites and development opportunities.



### GIS Development Project

















### **Project Promoters**

- Down District Council
- Banbridge District Council
- Armagh City & District Council
- Ards Borough Council
- Craigavon Borough Council
- Newry & Mourne District Council
- Monaghan County Council
- Cavan County Council

Total Project Cost £ 583,514 Grant Awarded £ 437,631

### **Contact Details**

Mr Canice O'Rourke Tel: NI 028 4461 0800 Rol 048 4461 0800

Cantast Dataila

Email: canice.o'rourke@downdc.gov.uk Web: www.eastborderregionmaps.com Within this project the East Border Region Environmental Working Group, implemented a co-ordinated corporate Geographical Information System (GIS) within seven of the member authorities of the East Border Region Committee, and Cavan County Council. The project initially promoted joined up working relationships within and between councils in terms of a wide variety of data and information, and eventually delivered information, interaction and services to the wider public in participating council areas.

The primary aim of the project was to implement, in partnership between the councils, a corporate GIS by employing a GIS team for the region, which developed the systems, trained staff on its use, set data management protocols and rolled out the system to the organisations to access up to date and easily understood data at the user level, allowing better informed decisions to be made on the delivery of services.

The second phase then provided direct access information to the general public and other stakeholders through the setting up of www.eastborderregionmaps.com. Through this site members of the public can utilise detailed maps of the region, use the 'find my nearest facility' and contact their local authority.



Pictured at the G.I.S. project launch which was held in the Slieve Donard Hotel in July 2008 is EBR INTERREG IIIA Partnership Chair Cllr Jackie Crowe, Mayor of Down District Council Cllr Colin McGrath and G.I.S. Project staff.



### Re-skilling Professional Agriculturists post CAP Reform



### **Project Promoters**

- Northern Ireland Institute of Agricultural Science (NIIAS)
- Agricultural Science Association (ASA)

Total Project Cost £ 60,000 Grant Awarded £ 49,500

#### **Contact Details**

Mr Andrew Stewart Tel: NI 028 9443 2186 Rol 048 9443 2186 Email: astewart@fish.co.uk The project aim was to identify the re-skilling needs of professional agriculturists working in Northern Ireland and the border counties and to develop a common cross-border continuous personal development programme (PDP) to record training activities and gain official recognition for personal training undertaken by participants.

Through the project a consultant was engaged to assist the two professional bodies, the Northern Ireland Institute of Agricultural Science (NIIAS) and the Agricultural Science Association (ASA) to design a comprehensive survey questionnaire and oversee the conduct of a skills needs survey of 50 professional agriculturists working in Northern Ireland and 50 working in the border counties.

The completed survey identified ways in which professional agriculturists working on both sides of the border can improve communication with each other and share common experiences.

A further aim of the project was to design a computer programme to manage the PDP and to pilot the programme for a 12-month period among 60 Institute members. A comprehensive database of relevant information sources with emphasis on e-learning and environmental issues was also developed to assist professional agriculturists re-skill and to complement in-service training provided by employers.



### Cross Border Local Authority Management Programme









#### **Project Promoters**

- Louth County Council
- Banbridge District Council
- Dundalk Institute of Technology (DKIT)
- Southern Regional College Newry Campus

Total Project Cost € 86,693 Grant Awarded € 62,770

### **Contact Details**

Mr Michael McCabe Tel: Rol 042 9335 457 NI 00353 42 9335 457

Email: michael.mccabe@louthcoco.ie

Web: www.louthcoco.ie

This project was designed to pilot a model of training which can be used to promote understanding, develop networking and establish a leadership and management skills set that enabled local authority staff on both sides of the border to work together constructively and productively on cross border initiatives and projects designed to benefit citizens in both jurisdictions. The programme consisted of nine workshops plus a site visit by each participant to their opposite jurisdiction for 'peer learning'.

The project afforded participants the opportunity to share knowledge and best practice on common legislation which informs and directs the work of local authorities in both jurisdictions. In addition the project involved training on leadership/management skills, specifically geared to the local authority sector.



## The Creative Enterprise Office







### **Project Promoters**

- Louth County Enterprise Board
- Newry & Mourne Enterprise Agency

Total Project Cost € 510,302 Grant Awarded € 399,711

#### **Contact Details**

Mr Ronan Dennedy Tel: Rol 042 9327 099 NI 00353 42 9327 099

Email: rdennedy@lceb.ie Web: www.ceoclub.ie

Cllr Michael Carr EBR, Mrs Dette Hughes EBR and project representatives pictured at the launch of the Creative Enterprise Office in Newry in November 2005.

Members of the Creative Enterprise Club who participated in a Study trip to Edinburgh in Sept 2007.

The Creative Enterprise Office, based in Dundalk, provided a support service for people in the East Border Region starting or already working in the arts and/or creative enterprises including, for example; crafts, visual arts, design, musical performance, drama, literature and dance.

The primary aim of the project was to create an environment in the East Border Region that nurtures creative opportunity and actively supports creative enterprise.

SMEs targeted will included artists, graphic designers, writers, architects, costume and interior designers. The Creative Enterprise Programme offered creative enterprises from the East Border Region a platform for cooperation and business growth particularly in respect of clustering to enhance business performance.



### Social Economy Bridging Programme



### **Project Promoters**

- Banbridge District Council
- Louth County Council

Total Project Cost £ 111,496 Grant Awarded £ 72,258

### **Contact Details**

Mrs Elaine Gillespie Tel: NI 028 4066 0644 Rol 048 4066 0644

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Web: www.banbridge.com

The Social Economy Bridging Programme was a joint cross border initiative between Banbridge District Council and Louth County Council. The Bridging Programme supported and developed organisations from Banbridge and Louth that were involved in the 'social economy' - in other words, working to improve the social aspect of their communities by developing business opportunities and then re-investing any surplus finances that have been generated back into the business or local community.

The programme consisted of a mixture of training workshops, networking opportunities, best practice visits and mentoring support. There were ten places (five from each Council area) on the training element of the programme with another 24 places for groups from Belfast, Banbridge and Louth to take part in the networking/best practice visits.

The training was tailored as much as possible to the specific needs of the participating groups with specialised mentoring support available to those groups involved in the training element.

Magnet Women's Group, one of the participants on the Social Economy Bridging Programme pictured at the Project closure event, held in the Ballymacscanlon Hotel, Dundalk, in May 2008.

Project Promoters pictured at the launch of the



### Border Innovation Gateway (BIG)









### **Project Promoters**

- Greenshoots Newry
- Southern Regional College Portadown Campus
- Dundalk Institute of Technology

Total Project Cost £308,312 Grant Awarded £230,350

#### **Contact Details**

Mr Kieran Fegan Tel: NI 028 3026 5402 Rol 048 3026 5402

Email: fegank@greenshoots-newry.com Web: www.greenshoots-newry.com

County Down vet, Dr. Jo McKelvie who has established a new business, with help from the cross-border Border Innovation Gateway (BIG) pre-incubation programme, pictured with Programme Manager Mr Kieran Fegan.

Pictured to the right DKIT student entrepreneurs, Mr James Moran and Mr Rob Mullen who have established their new business 'Neuralcore Technologies', with help from the cross-border Border Innovation Gateway (BIG) pre-incubation programme. Border Innovation Gateway (BIG) was an ambitious regionally based pilot pre-incubation initiative, which aimed to catalyse a step change in the creation of high technology high growth businesses in the East Border Region.

For the first time in Ireland, the Border Innovation Gateway project drew on the pre-incubation model for creating entrepreneurial cultures and cascading economies in other high technology regions of the world. With the collective entrepreneurship, research and commercialisation and business support resources of Dundalk Institute of Technology (DKIT), Newry Institute/Greenshoots Newry Ltd and the Business Support Centre within Upper Bann Institute the project has been an extreme success. The programme targeted people with knowledge based ideas like engineering, ICT, software, creative and digital media.

Border Innovation Gateway had three main aims

- to educate potential entrepreneurs,
- to help develop their potential business concepts, and
- to help those entrepreneurs make a more informed choice when considering the idea of enterprise creation and in particular their suitability to running their own business.

The programme supported 61 potential entrepreneurs and as a direct result of participating in the BIG Programme a County Down Vet Dr Joe McKelvey established a new consultancy service which runs and advises on pharmaceutical veterinary clinical trials. Her company has already developed a global market securing contracts from around the world.



## Contact us



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